



Real ROI on Salesforce with Clean Core, Smart Agents.



R Systems @ Dreamforce

Meet you where you are. Take you to production grade AI on Salesforce with governance you can trust.

Why this matters now:

Salesforce Data + AI is scaling fast: recent updates cite \$900M ARR in Data Cloud & AI and thousands of new Agentforce deals - the shift to AI driven CRM is here.

Yet most enterprises struggle to scale AI due to org health issues and weak practices; fewer than one third follow core adoption / scaling practices.

Agentforce is not optional, but success depends on a clean, compliant core and a maturity based agent roadmap grounded in governance, safe data grounding, and measurable ROI.

We are showcasing two key Salesforce offerings launched this year at R Systems:

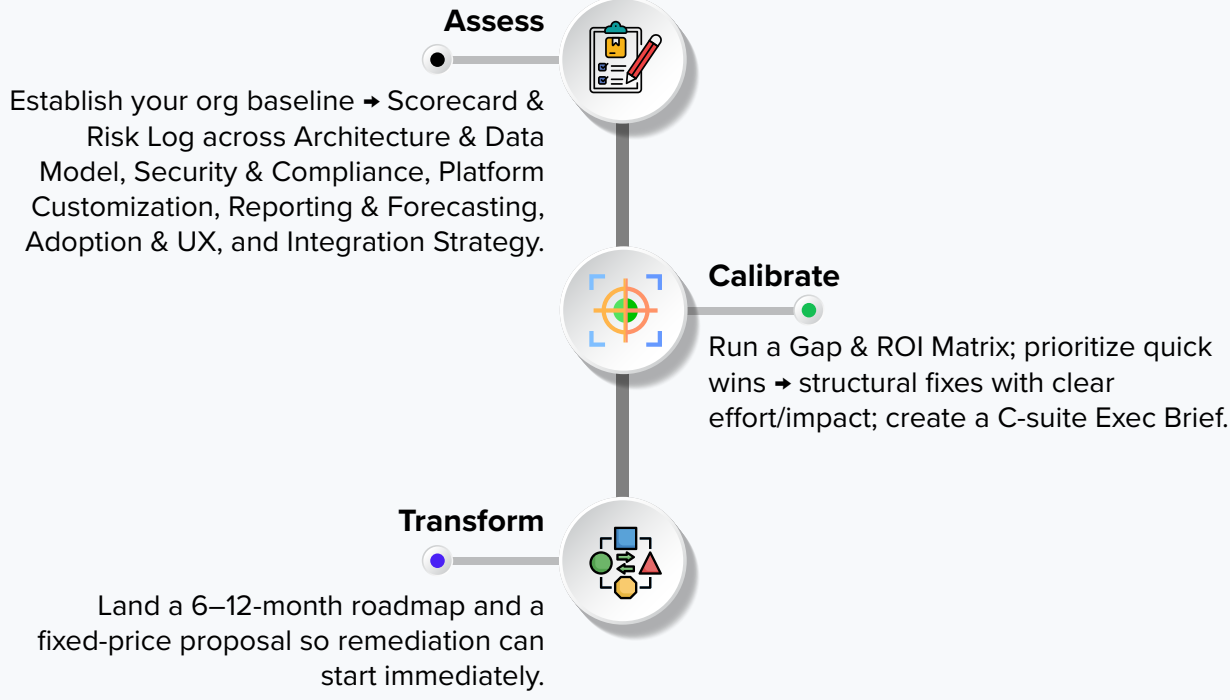
- **ACT:** Salesforce Org Health Assessment (ASSESS | CALIBRATE | TRANSFORM)
- **SOAR:** The AI Framework for Agentforce

Walk in with questions about AI. Walk out with a health score, a roadmap, and a working agent plan aligned to your Salesforce stack.

ACT: Salesforce Org Health Assessment (ASSESS | CALIBRATE | TRANSFORM)

The ACT Salesforce Org Health Assessment is a fast, executive-ready X-ray of your Salesforce estate that shows what's healthy, what's risky, and what to fix first to unlock AI and business outcomes.

How ACT works:



What you get:

Health Score & Risk Log

ACT Gap & ROI Matrix

Executive Brief (C suite ready)

6–12 month Transformation Roadmap

Fixed price Proposal (optional)

Why ACT from R Systems?

Delivered across Tech, Platforms, Healthcare, BFSI, Telecom, Manufacturing, Automotive, Services

30+ years of digital product engineering experience with pragmatic modernization playbooks

AI readiness lens: flags data, security, and integration gaps that block agent adoption

How ACT is different



SOAR: The AI Framework for Agentforce

SOAR is a structured framework to scale Agentforce responsibly. It accelerates adoption from low maturity to enterprise readiness, ensuring AI agents are not only deployed but continuously optimized, adopted, and driving measurable ROI.

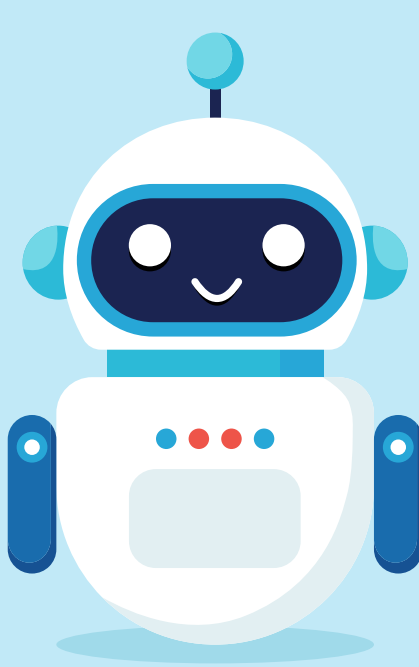
How SOAR works:

Strategize:

Value Definition (2–3 day workshop with Agentback): align value drivers, Agentforce scope, priority AI use cases, and success KPIs.

Activate:

Managed AI Services: activate cases, monitor performance, govern usage, track ROI, scale value. Agent Transformation: iterative rollout, model evolution, enterprise alignment.



Optimize:

Agent CX Strategy discovery (use cases & journeys) → Foundation & PoV (4–6 weeks) (metrics, guardrails, architecture, demo PoV) → Multi agent Automation & Data (deepen agentic use cases across enterprise).

Realize:

Multi agent orchestration + industry/function accelerators for scale.

Examples:

- Field Sales Copilot
- Service Resolution Agent
- Marketing Journey Optimizer.

How SOAR is different

Goes beyond Tools:

Strategic alignment, org readiness, and sustainable adoption.

End-to-end Orchestration:

Explains and manages transformation so pilots progress to production.

Vertical Accelerators:

Ready to use use cases for fast Proof of Value and ROI.

Why R Systems?

- **AI expertise at scale:** 120+ AI use cases and 100+ production grade AI agents, mapped to Salesforce clouds and industries
- **Vertical accelerators:** Ready to use Agentforce patterns that shorten time to value.
- **Digital Product Engineering DNA:** 30+ years building, modernizing, and scaling mission critical platforms.
- **Trust by Design:** Security, compliance, and governance embedded—not bolted on.
- **Time to Value:** Weeks to first outcomes; transparent KPI & ROI tracking.



Let's connect and explore how ACT & SOAR can accelerate your Salesforce + AI journey.